

## L7 Solutions—Media Release

### L7 Signs Multimillion-Dollar Enterprise Storage Contract with Western Power

PERTH, WA, 22 December—L7 Solutions (L7) announced today that it has signed a three-year, multimillion-dollar design, supply and install contract for Western Power's new enterprise storage platform. The projects have already started and the solution will be piloted by the end of March 2009. L7's win follows the award of a multimillion dollar enterprise telephony contract for Western Power in May 2008.

The Western Power contract saw L7 partner with EMC and Symantec, with selection being finalised via a stringent tender process over many months. The contract will provide Western Power with a best-of-breed data archiving, back-up and storage solution.

The deal is a significant one for L7. "We have successfully been working with Western Power during the course of this year around telephony, enterprise security, risk management and various independent management consulting engagements through our Advisory group. This recent win further demonstrates the diverse integration and consulting capabilities of L7, as well as the earned trust of a valued client," said Matt Sullivan, CEO of L7.

Pleased with the existing partnership and the new contract award, Western Power's Chief Information Officer, Leigh Sprlyan, said "As always, we ran a very thorough tendering process for this project because the technology and supplier choices were significant decisions supporting the business transformation currently occurring at Western Power. L7 have proved their delivery capabilities through recent and current engagements, and will now provide Western Power with a best practice storage platform."

Western Power is Western Australia's primary electricity networks utility which is 100% owned by the Western Australian Government.

L7 Solutions was recently recognised by *BRW* as being the 18<sup>th</sup> fastest growing company in Australia.

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#### **About L7**

Formed in 2004, L7 Solutions is a leading Western Australian-based IT services and solution provider offering expert IT advice, technical expertise and solutions to clients. With a dynamic team of IT and business professionals, L7 assists clients to analyse, plan, build and manage their IT infrastructures.

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